

A 3D network of red spheres and rods, resembling a molecular or network structure. The spheres are interconnected by thick red rods. One sphere on the right side contains a white '@' symbol. The overall aesthetic is clean and modern, with a focus on connectivity and technology.

*Unlocking Potential and  
Improving Performance*

## Excellence

Excellence is producing your ultimate best in any given situation with or without a conducive environment to do so.

We work with people globally to **unlock potential** and **improve performance**.

## How do we do this?

We make **you** the **centre of your destiny**; your future work and life balance is in your hands.

We recognise that on average we waste some 41% of our potential, some people call this **human capacity**. It's what we could do if our heart and soul were in it. We can surprise ourselves when we're asked to give more, go beyond and above, go the extra mile, or stretch ourselves.

There are four aspects of every person, the things that make us who we are: physical, mental, emotional, and spiritual. When you put these together you have **human capability**.

**Human capacity** involves us in **unlocking potential** and **human capability** in **improving performance**.

Excellence is not an act but should be a habit. We advise, guide, and provide the tools and techniques to embed excellence in

every part of your life and work, but it starts with you. We ask for a change in mindset, how to think, feel and, of course act.

## Human resourcing

Traditional ways of leading and managing people are no longer fit for purpose. As we work more remotely, away from the usual places of work, we have the chance to become strategic leaders in our own right. There's no one looking over our shoulder to check on our work or clocking us in and out each day.



## UNLOCKING POTENTIAL AND IMPROVING PERFORMANCE

**Human resourcing** brings together human resourcing development and human resourcing management. We can be **responsible** for getting the job done and, with excellence at the heart and soul of everything we do, not only hitting our targets but exceeding them.

### Excellerating transformation

When everyone is encouraged, empowered, and enabled to excellerate together we will be in the ideal fit to develop, improve, and grow. The journey to excellence is all about how much each person excellerates their performance over time. Excellerating performance substantially improves work, the workforce, the workplace, and wellbeing. The five levels of excellerated performance start at the entry level or zero level and improve as performance and strategic leadership increase.



## Changing the head, heart, and hands for good.

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People committed to excellence and really working to raise their game are called 'Excellence Excellerators'. Excellence Excellerators know the value of MINDSET, where excellence changes everything:

<b>Moment</b>	when excellence impacts every thought.
<b>Interest</b>	as excellence helps you to pay attention to everything in life and work.
<b>Notice</b>	excellence changing the way you think and act.
<b>Do</b>	as excellence becomes the habit and not the act.
<b>See</b>	the immediate results.
<b>Else</b>	as you ask yourself what else will excellence change?
<b>Train</b>	yourself to be the strategic leader you've always dreamed of being.

The first change excellence produces is a **MINDSET** change.

### Excellence Excellerators

Working in excellence for twenty-five years has clearly shown that excellence makes huge differences to performance improvement, currently up to 280%.

The best news is that the more people in work are given responsibility for results, the more they fulfil the big organisational objectives. It's simple: tell me what I'm expected to do; give me the resources to do it; tell me how well I'm doing; recognise and reward me for excellent performance; and let me come up with some new ideas to get the job done better.

## UNLOCKING POTENTIAL AND IMPROVING PERFORMANCE

We can help you to exceed expectations and go above and beyond in life and work.

These are the simple steps to **unlocking potential** and **improving performance**.

### 7 Steps for Excellence Excellerators

- Step 1 ***Set one SMARTER<sup>ie</sup> goal at a time.***
- Step 2 ***Believe you can achieve it.***
- Step 3 ***See that goal as a journey.***
- Step 4 ***Expect you will succeed.***
- Step 5 ***Look for opportunities to win-win.***
- Step 6 ***Own your strategic leadership.***
- Step 7 ***Track results and adjust.***

Follow these 7 steps to excellerate and unlock your potential. For each step there is a tool and a technique for you to do this.

### 10 signs of high and outperformers

Everyone wants to know how well they're doing and Excellence Excellerators love to know this in real time, they don't want to wait for an annual performance report to tell them – if they get one and it works.

With so much excellence experience and expertise, we know what to look for in Excellence Excellerators. High and outperforming organisations globally make everyone an Excellence Excellerator and proud to work to the **10 signs or characteristics of high and outperformers**.

They are:

- Sign 1 **LOVE Live our values and ethics**
- Sign 2 **Set clear goals to work to**
- Sign 3 **Align everyone into mini teams**
- Sign 4 **Improve 1 thing by 10%**
- Sign 5 **Think BIG, achieve BIG**
- Sign 6 **Make excellence the habit and not the act**
- Sign 7 **Choice, not chance determines your destiny**
- Sign 8 **All work to be competency-based**
- Sign 9 **Become a learner in a learning organisation**

## Sign 10 **Close every loop (Loop Management)**

Aim for these top 10 signs to excellerate and improve your performance. For each step there is a tool and a technique for you to do this.

### **What to do next**

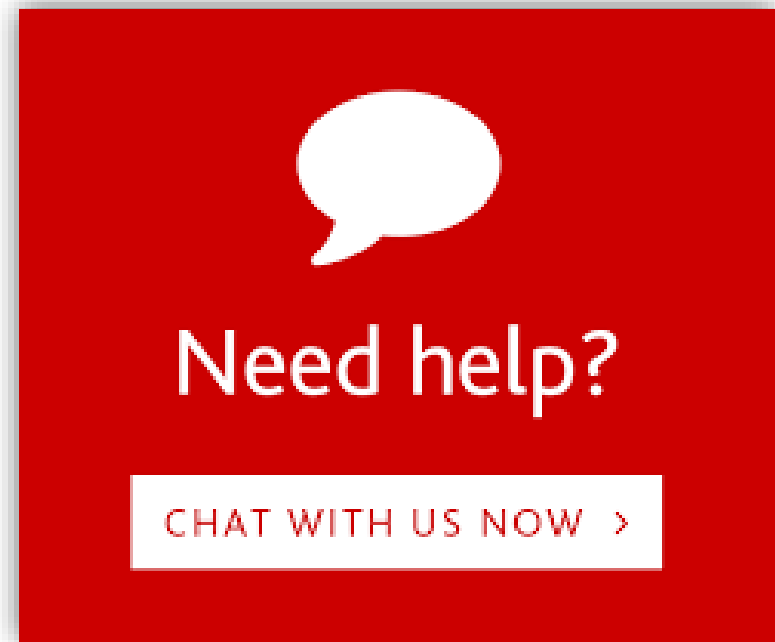
Choose to be an **Excellence Excellerator**.

Tell yourself about it and tell everyone else.

If you can't start the journey to excellence, ask yourself and everyone else why not.

Put your best foot forward and step on to the first rung of your ladder to success.

Contact us to move forward and excellerate your performance.



UNLOCKING POTENTIAL AND IMPROVING PERFORMANCE



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