



Approaches: Networking

Networking – the best way to meet people to improve your organisation

Meeting the right people, in the right places, at the right time, gives the highest value

Networking is proven to be an invaluable tool to help improve organisations, and ensure useful assistance can be given and sought on a win-win basis.

With our extensive record of making our customers as excellent as they can be, we have built a superb, trusted knowledge base, that is happy and eager to exchange ideas and best practice for the purpose of continued improvement in what they do. You can be part of it too.

Benefits

Our tailored programmes will enable you to deliver:

- ✓ Opportunities to influence decisions
- ✓ Access to world class thinking
- ✓ Potential to learn best-practice
- ✓ Ability to access new markets
- ✓ Learning from others' mistakes



Investors in Excellence has helped us to learn from other sectors and ensure that we are keeping pace with best practice. The improvement initiatives that we have developed as a result will continue to drive our organisation forward for the benefit of our customers.

Chief Executive,
Housing sector



What Matters Most?

Identifying and maintaining focus on What Matters Most to your organisation is a precursor of success



+44 (0)121 746 3150
www.investorsinexcellence.com

g+ in @liE_Ltd

How we do this

Whenever possible, we will focus on your prioritised live issues, share good practice from other successful organisations and equip your people with practical and effective tools that can be used time and time again.

- ✓ Arrange mutually beneficial introductions
- ✓ Identify ideal organisations to learn from
- ✓ Establish what areas you want to know more about
- ✓ Encouragement of like-minded Communities of Practice
- ✓ Recognise and promote effective business specialist champions

Outcomes

Outcomes are the fundamental evidence of whether improvement actions have succeeded. Our approaches enable you to put in place simple and effective measures to monitor consistently the results you are achieving.

- ✓ Establishment of business partnerships
- ✓ Sharing of best practice to reduce costs and improve efficiency
- ✓ Joint ventures improving logistical effectiveness
- ✓ Sharing of resource and knowledge to improve performance
- ✓ Improved and more targeted marketing insight



Networking with people who have a common ambition of excellence is a very effective way of sharing what works and what doesn't

Head of Quality,
Manufacturing sector



Could we help you? Contact our team on +44 (0)121 746 3150

What Matters Most?

Identify • Focus • Transform

Dedicated to helping you identify and understand the critical success factors of your organisation, maintain focus and ensure that all improvement actions deliver maximum benefits against What Matters Most to you.

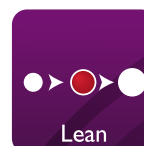


The IiE Standard

Leading • Resourcing • Delivering • Achieving

Our unique framework for improvement and assessment – and your roadmap to high performance.

Toolkit



Lean



Leadership



Six Sigma



Business Diagnostics



Process



Quality

Approaches



Coaching



Networking



Facilitation



Certification



Training



Resourcing